



Applied Materials Announces Results for Second Fiscal Quarter 2004; New Orders Increase to \$2.21 Billion; Net Sales Increase to \$2.02 Billion

May 18, 2004

SANTA CLARA, Calif.--(BUSINESS WIRE)--May 18, 2004--Applied Materials, Inc. (Nasdaq:AMAT), the world's largest supplier of wafer fabrication solutions to the semiconductor industry, reported results for its second fiscal quarter ended May 2, 2004. Net sales were \$2.02 billion, up 30 percent from \$1.56 billion for the first fiscal quarter of 2004, and up 82 percent from \$1.11 billion for the second fiscal quarter of 2003. Gross margin for the second fiscal quarter of 2004 was 46.5 percent, up from 43.5 percent for the first fiscal quarter of 2004 and up from 33.7 percent for the second fiscal quarter of 2003. Net income for the second fiscal quarter of 2004 was \$373 million, or \$0.22 per share, up from net income of \$82 million, or \$0.05 per share, for the first fiscal quarter of 2004, and up from a net loss of \$62 million, or \$0.04 per share, for the second fiscal quarter of 2003.

The company's ongoing net income was \$373 million, or \$0.22 per share, for the second fiscal quarter of 2004, up from \$200 million, or \$0.12 per share, for the first fiscal quarter of 2004, and up from \$45 million, or \$0.03 per share, for the second fiscal quarter of 2003. Ongoing results for the second fiscal quarter of 2004 were the same as reported net income since there were no special items.

New orders of \$2.21 billion for the second fiscal quarter of 2004 increased 32 percent from \$1.68 billion for the first fiscal quarter of 2004, and increased 128 percent from \$971 million for the second fiscal quarter of 2003. Regional distribution of new orders for the second fiscal quarter of 2004 was: Southeast Asia and China 22 percent, Taiwan 21 percent, North America 19 percent, Japan 17 percent, Korea 13 percent, and Europe 8 percent. Backlog at the end of the second fiscal quarter of 2004 was \$2.80 billion, compared to \$2.63 billion at the end of the first fiscal quarter of 2004.

"Investment in 300mm semiconductor equipment for leading-edge technology, combined with capacity purchases of our 200mm systems, drove Applied Materials' strong revenue and order growth this quarter. As semiconductor demand rose and our customers' confidence grew, orders for 300mm equipment, copper interconnect and sub-100 nanometer geometries increased," said Mike Splinter, president and chief executive officer. "Applied Materials continues to experience strong market acceptance across its broad array of products and is converting its leadership into outstanding operating performance.

"Through close collaboration with customers, Applied Materials continues to develop highly differentiated and integrated products that address advanced design requirements. New products, such as the Applied Endura2 system, the Applied VeritySEM metrology tool, the AKT-40K PECVD system, and the recently announced strategic service agreement with Brooks Automation, Inc., exemplify the company's dedication to delivering innovative solutions. Our focus is to achieve world class performance in everything we do, from product design through manufacturing to customer support," concluded Splinter.

Reconciliations of reported results of operations under U.S. Generally Accepted Accounting Principles (GAAP) to ongoing results have been included as a supplement to this press release. Due to the amount of charges incurred in prior periods as a result of realignment activities, Applied Materials believes that ongoing results are useful to investors because they reflect baseline performance exclusive of charges associated with realignment activities. Ongoing results are the primary indicator used by Applied Materials' management to plan and forecast future periods. These non-GAAP measures are neither in accordance with, nor an alternative for, GAAP, and may be materially different from non-GAAP methods of accounting and reporting used by other companies. The presentation of this additional information should not be considered as a substitute for net income prepared in accordance with GAAP.

This press release contains forward-looking statements, including, but not limited to, those relating to the semiconductor and semiconductor equipment industries' growth and positive trends, and the company's industry position and business outlook. Forward-looking statements may contain words such as "expect," "anticipate," "believe," "may," "should," "will," "estimate," "forecast," "see," or similar expressions, and include the assumptions that underlie such statements. These statements are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Risks and uncertainties include, but are not limited to: the sustainability of increased demand in the semiconductor and semiconductor equipment industries, which is subject to many factors, including global economic conditions, business spending, consumer confidence, demand for electronic products and semiconductors, and geopolitical uncertainties; customers' capacity requirements, including capacity utilizing the latest technology; the timing, rate, amount and sustainability of increases in capital spending for new technology, such as 300mm and nanometer applications; the company's ability to develop, deliver and support a broad range of products and services on a timely basis; the company's successful and timely development of new markets, products, processes and services; the company's ability to timely satisfy manufacturing requirements; the company's ability to maintain effective cost controls and to timely align its cost structure with business conditions; changes in management; and other risks described in Applied Materials' Securities and Exchange Commission filings. All forward-looking statements are based on management's estimates, projections and assumptions as of the date hereof. The company assumes no obligation to update the information in this press release.

Applied Materials will be discussing its second fiscal quarter results, along with its outlook for the third fiscal quarter of 2004, on a conference call today beginning at 1:30 p.m. Pacific Time. A webcast of the conference call will be available on Applied Materials' web site under the "Investors" section.

Applied Materials, Inc. (Nasdaq:AMAT) is the largest supplier of equipment and services to the global semiconductor industry. Applied Materials' web site is <http://www.appliedmaterials.com>.

APPLIED MATERIALS, INC.
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS
(UNAUDITED)

(In thousands, except per share amounts)	Three Months Ended		Six Months Ended	
	April 27, 2003	May 2, 2004	April 27, 2003	May 2, 2004
Net sales	\$1,107,177	\$2,018,105	\$2,161,386	\$3,573,553
Cost of products sold	734,403	1,079,464	1,398,230	1,958,743
Gross margin	372,774	938,641	763,156	1,614,810
Operating expenses:				
Research, development and engineering	232,438	244,175	475,643	486,820
Marketing and selling	83,568	95,975	175,785	184,373
General and administrative	78,198	83,457	150,999	163,751
Restructuring, asset impairments and other charges	92,731	-	192,069	167,459
Income/(loss) from operations	(114,161)	515,034	(231,340)	612,407
Interest expense	12,217	11,682	23,559	23,482
Interest income	38,256	26,220	73,628	57,493
Income/(loss) before income taxes	(88,122)	529,572	(181,271)	646,418
Provision for/(benefit from) income taxes	(25,996)	156,224	(53,475)	190,694
Net income/(loss)	\$ (62,126)	\$ 373,348	\$ (127,796)	\$ 455,724
Earnings/(loss) per share:				
Basic	\$ (0.04)	\$ 0.22	\$ (0.08)	\$ 0.27
Diluted	\$ (0.04)	\$ 0.22	\$ (0.08)	\$ 0.26
Weighted average number of shares:				
Basic	1,655,927	1,690,617	1,652,981	1,686,193
Diluted	1,655,927	1,729,506	1,652,981	1,732,542

APPLIED MATERIALS, INC.
CONSOLIDATED CONDENSED BALANCE SHEETS

(In thousands)	October 26, 2003	May 2, 2004
	(AUDITED)	(UNAUDITED)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,364,857	\$ 1,448,078

Short-term investments	4,128,349	4,458,611
Accounts receivable, net	912,875	1,405,067
Inventories	950,692	1,110,731
Deferred income taxes	782,823	704,365
Other current assets	231,177	266,505
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Total current assets	8,370,773	9,393,357
Property, plant and equipment	3,094,427	2,901,878
Less: accumulated depreciation and amortization	(1,534,597)	(1,475,531)
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Net property, plant and equipment	1,559,830	1,426,347
Goodwill, net	223,521	230,676
Purchased technology and other intangible assets, net	92,512	75,155
Other assets	64,986	81,914
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Total assets	\$10,311,622	\$11,207,449
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LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Current portion of long-term debt	\$ 105,292	\$ 104,431
Accounts payable and accrued expenses	1,319,471	1,564,120
Income taxes payable	216,114	301,243
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Total current liabilities	1,640,877	1,969,794
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Long-term debt	456,422	454,491
Deferred income taxes and other liabilities	146,289	146,788
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Total liabilities	2,243,588	2,571,073
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Stockholders' equity:

Common stock	16,774	16,944
Additional paid-in capital	2,223,553	2,329,952
Deferred stock compensation, net	(1,543)	(761)
Retained earnings	5,812,867	6,268,591
Accumulated other comprehensive income	16,383	21,650
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Total stockholders' equity	8,068,034	8,636,376
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Total liabilities and stockholders' equity	\$10,311,622	\$11,207,449
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APPLIED MATERIALS, INC.
SUPPLEMENTAL CONSOLIDATED CONDENSED
STATEMENTS OF OPERATIONS - ONGOING BASIS
(UNAUDITED)

Three Months Ended

April 27, 2003

(In thousands, except per share amounts)	Special Reported(1)	Items(2)	Ongoing Results
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Net sales	\$1,107,177	\$ -	\$1,107,177
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Cost of products sold	734,403	(49,000) (a)	685,403
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Gross margin	372,774	49,000	421,774
Operating expenses:			
Research, development and engineering	232,438	(10,000) (b)	222,438
Marketing and selling	83,568	-	83,568
General and administrative	78,198	-	78,198
Restructuring, asset impairments and other charges	92,731	(92,731) (c)	-
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Income/(loss) from operations	(114,161)	151,731	37,570
Interest expense	12,217	-	12,217
Interest income	38,256	-	38,256
	-----	-----	-----
Income/(loss) before income taxes	(88,122)	151,731	63,609
Provision for/(benefit from) income taxes	(25,996)	44,761 (d)	18,765
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Net income/(loss)	\$ (62,126)	\$ 106,970	\$ 44,844
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Earnings/(loss) per share:			
Basic	\$ (0.04)	\$ 0.06	\$ 0.03
Diluted	\$ (0.04)	\$ 0.06	\$ 0.03
Weighted average number of shares:			
Basic	1,655,927	1,655,927	1,655,927
Diluted	1,655,927	1,681,571	1,681,571

- (1) Reported results of operations are presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP).
- (2) Special items for the second fiscal quarter of 2003 consisted of the following:
- (a) Charges to cost of products sold for inventory deemed to be excess as a result of refocused product efforts associated with realignment activities.
 - (b) Charges to research, development and engineering expense for laboratory tool write-offs as a result of refocused product efforts associated with realignment activities.
 - (c) Restructuring, asset impairments and other charges consisted of employee-related costs, impairment of certain assets and facilities consolidation costs associated with realignment activities.
 - (d) Pro forma tax provision for the tax effect of special items.

Three Months Ended

May 2, 2004			
(In thousands, except per share amounts)	Reported(1)	Special Items(3)	Ongoing Results

Net sales	\$2,018,105	\$ -	\$2,018,105
Cost of products sold	1,079,464	-	1,079,464
Gross margin	938,641	-	938,641
Operating expenses:			
Research, development and engineering	244,175	-	244,175
Marketing and selling	95,975	-	95,975
General and administrative	83,457	-	83,457
Restructuring, asset impairments and other charges	-	-	-
Income/(loss) from operations	515,034	-	515,034
Interest expense	11,682	-	11,682
Interest income	26,220	-	26,220
Income/(loss) before income taxes	529,572	-	529,572
Provision for/(benefit from) income taxes	156,224	-	156,224
Net income/(loss)	\$ 373,348	\$ -	\$ 373,348
Earnings/(loss) per share:			
Basic	\$ 0.22	\$ -	\$ 0.22
Diluted	\$ 0.22	\$ -	\$ 0.22
Weighted average number of shares:			
Basic	1,690,617	1,690,617	1,690,617
Diluted	1,729,506	1,729,506	1,729,506

(1) Reported results of operations are presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP).

(3) There were no special items for the second fiscal quarter of 2004. Therefore, ongoing results are the same as reported results of operations.

APPLIED MATERIALS, INC.
SUPPLEMENTAL CONSOLIDATED CONDENSED
STATEMENTS OF OPERATIONS - ONGOING BASIS
(UNAUDITED)

Three Months Ended

February 1, 2004

(In thousands, except per share amounts)	Reported(1)	Special Items(2)	Ongoing Results
Net sales	\$1,555,448	\$ -	\$1,555,448
Cost of products sold	879,279	-	879,279
Gross margin	676,169	-	676,169
Operating expenses:			
Research, development and engineering	242,645	-	242,645
Marketing and selling	88,398	-	88,398
General and administrative	80,294	-	80,294
Restructuring, asset impairments and other charges	167,459	(167,459) (a)	-
Income from operations	97,373	167,459	264,832
Interest expense	11,800	-	11,800
Interest income	31,273	-	31,273
Income before income taxes	116,846	167,459	284,305
Provision for income taxes	34,470	49,400 (b)	83,870
Net income	\$ 82,376	\$ 118,059	\$ 200,435
Earnings per share:			
Basic	\$ 0.05	\$ 0.07	\$ 0.12
Diluted	\$ 0.05	\$ 0.07	\$ 0.12
Weighted average number of shares:			
Basic	1,682,025	1,682,025	1,682,025
Diluted	1,735,268	1,735,268	1,735,268

(1) Reported results of operations are presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP).

(2) Special items for the first fiscal quarter of 2004 consisted of the following:

(a) Restructuring, asset impairments and other charges resulting primarily from the consolidation of facilities associated with realignment activities.

(b) Pro forma tax provision for the tax effect of special items.

APPLIED MATERIALS, INC.
SUPPLEMENTAL CONSOLIDATED CONDENSED
STATEMENTS OF OPERATIONS - ONGOING BASIS
(UNAUDITED)

Three Months Ended

May 2, 2004

(In thousands, except per share	Special	Ongoing
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amounts)	Reported(1)	Items(3)	Results
Net sales	\$2,018,105	\$ -	\$2,018,105
Cost of products sold	1,079,464	-	1,079,464
Gross margin	938,641	-	938,641
Operating expenses:			
Research, development and engineering	244,175	-	244,175
Marketing and selling	95,975	-	95,975
General and administrative	83,457	-	83,457
Restructuring, asset impairments and other charges	-	-	-
Income from operations	515,034	-	515,034
Interest expense	11,682	-	11,682
Interest income	26,220	-	26,220
Income before income taxes	529,572	-	529,572
Provision for income taxes	156,224	-	156,224
Net income	\$ 373,348	\$ -	\$ 373,348
Earnings per share:			
Basic	\$ 0.22	\$ -	\$ 0.22
Diluted	\$ 0.22	\$ -	\$ 0.22
Weighted average number of shares:			
Basic	1,690,617	1,690,617	1,690,617
Diluted	1,729,506	1,729,506	1,729,506

(1) Reported results of operations are presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP).

(3) There were no special items for the second fiscal quarter of 2004. Therefore, ongoing results are the same as reported results of operations.

APPLIED MATERIALS, INC.
SUPPLEMENTAL CONSOLIDATED CONDENSED
STATEMENTS OF OPERATIONS - ONGOING BASIS
(UNAUDITED)

Six Months Ended

April 27, 2003

(In thousands, except per share amounts)	Reported(1)	Special Items(2)	Ongoing Results
Net sales	\$2,161,386	\$ -	\$2,161,386
Cost of products sold	1,398,230	(49,000) (a)	1,349,230
Gross margin	763,156	49,000	812,156

Operating expenses:			
Research, development and engineering	475,643	(10,000) (b)	465,643
Marketing and selling	175,785	-	175,785
General and administrative	150,999	-	150,999
Restructuring, asset impairments and other charges	192,069	(192,069) (c)	-
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Income/(loss) from operations	(231,340)	251,069	19,729
Interest expense	23,559	-	23,559
Interest income	73,628	-	73,628
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Income/(loss) before income taxes	(181,271)	251,069	69,798
Provision for/(benefit from) income taxes	(53,475)	74,065 (d)	20,590
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Net income/(loss)	\$ (127,796)	\$ 177,004	\$ 49,208
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Earnings/(loss) per share:			
Basic	\$ (0.08)	\$ 0.11	\$ 0.03
Diluted	\$ (0.08)	\$ 0.11	\$ 0.03
Weighted average number of shares:			
Basic	1,652,981	1,652,981	1,652,981
Diluted	1,652,981	1,681,846	1,681,846

- (1) Reported results of operations are presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP).
- (2) Special items for the six months ended April 27, 2003 consisted of the following:
- (a) Charges to cost of products sold for inventory deemed to be excess as a result of refocused product efforts associated with realignment activities.
 - (b) Charges to research, development and engineering expense for laboratory tool write-offs as a result of refocused product efforts associated with realignment activities.
 - (c) Restructuring, asset impairments and other charges consisted of employee-related costs, impairment of certain assets and facilities consolidation costs associated with realignment activities.
 - (d) Pro forma tax provision for the tax effect of special items.

APPLIED MATERIALS, INC.
SUPPLEMENTAL CONSOLIDATED CONDENSED
STATEMENTS OF OPERATIONS - ONGOING BASIS
(UNAUDITED)

Six Months Ended

May 2, 2004

(In thousands, except per share amounts)	Reported(1)	Special Items(3)	Ongoing Results
Net sales	\$3,573,553	\$ -	\$3,573,553
Cost of products sold	1,958,743	-	1,958,743
Gross margin	1,614,810	-	1,614,810
Operating expenses:			
Research, development and engineering	486,820	-	486,820
Marketing and selling	184,373	-	184,373
General and administrative	163,751	-	163,751
Restructuring, asset impairments and other charges	167,459	(167,459) (e)	-
Income/(loss) from operations	612,407	167,459	779,866
Interest expense	23,482	-	23,482
Interest income	57,493	-	57,493
Income/(loss) before income taxes	646,418	167,459	813,877
Provision for/(benefit from) income taxes	190,694	49,400 (f)	240,094
Net income/(loss)	\$ 455,724	\$ 118,059	\$ 573,783
Earnings/(loss) per share:			
Basic	\$ 0.27	\$ 0.07	\$ 0.34
Diluted	\$ 0.26	\$ 0.07	\$ 0.33
Weighted average number of shares:			
Basic	1,686,193	1,686,193	1,686,193
Diluted	1,732,542	1,732,542	1,732,542

(1) Reported results of operations are presented in accordance with U.S. Generally Accepted Accounting Principles (GAAP).

(3) Special items for the six months ended May 2, 2004, all of which occurred in the first fiscal quarter of 2004, consisted of the following:

(e) Restructuring, asset impairments and other charges resulting primarily from the consolidation of facilities associated with realignment activities.

(f) Pro forma tax provision for the tax effect of special items.

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SOURCE: Applied Materials, Inc.