

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended January 30, 1994 or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-6920

APPLIED MATERIALS, INC.
(Exact name of registrant as specified in its charter)

Delaware 94-165526
(State or other jurisdiction (I.R.S. Employer
of incorporation or organization) Identification No.)

3050 Bowers Avenue, Santa Clara, California 95054-3299
Address of principal executive offices (Zip Code)

Registrant's telephone number, including area code (408) 727-5555

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Number of shares outstanding of the issuer's common stock as of January 30, 1994: 80,674,000

PART I. FINANCIAL INFORMATION

APPLIED MATERIALS, INC.
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS
(UNAUDITED)

(In thousands, except per share data)	Three Months Ended	
	Jan. 30, 1994	Jan. 31, 1993
Net sales	\$340,449	\$215,574
Costs and expenses:		
Cost of products sold	184,470	123,967
Research, development and engineering	39,238	30,185
Marketing and selling	34,033	23,384
General and administrative	19,732	13,456
Other, net	655	903
Income from operations	62,321	23,679

Interest expense	3,648	3,598
Interest income	2,007	1,838
Income from consolidated companies before taxes and cumulative effect of accounting change	60,680	21,919
Provision for income taxes	21,238	7,233
Income from consolidated companies before cumulative effect of accounting change	39,442	14,686
Equity in net loss of joint venture	2,051	-
Income before cumulative effect of accounting change	37,391	14,686
Cumulative effect of a change in accounting for income taxes	7,000	-
Net income	\$44,391	\$14,686
Earnings per share*		
Before cumulative effect of accounting change	\$ 0.45	\$ 0.18
Net income	\$ 0.53	\$ 0.18

Average common shares and equivalents	83,245	81,592
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<FN>

* Retroactively restated for a two-for-one stock split in the form of a 100% stock dividend effective October 5, 1993.

See accompanying notes to consolidated condensed financial statements.

APPLIED MATERIALS, INC.
CONSOLIDATED CONDENSED BALANCE SHEETS

	Jan. 30, 1994	Oct. 31, 1993
(In thousands)		
ASSETS		
Current assets:		
Cash and cash equivalents	\$94,778	\$119,597
Short-term investments	127,746	146,583
Accounts receivable, net	291,980	256,020
Inventories	177,592	154,597
Deferred income taxes	66,169	62,413
Other current assets	36,075	36,706
Total current assets	794,340	775,916
Property, plant and equipment, net	334,296	327,704
Other assets	13,561	16,532
Total assets	\$1,142,197	\$1,120,152
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Notes payable	\$34,497	\$41,645
Current portion of long-term debt	6,996	7,017
Accounts payable and accrued expenses	268,790	282,699
Income taxes payable	48,721	49,167
Total current liabilities	359,004	380,528
Long-term debt	119,043	121,076
Deferred income taxes and other non-current obligations	23,395	19,786
Total liabilities	501,442	521,390
Stockholders' equity:		
Common stock	807	804
Additional paid-in capital	256,679	256,429
Retained earnings	369,621	325,230

Cumulative translation adjustments	13,648	16,299
Total stockholders' equity	640,755	598,762
Total liabilities and stockholders' equity	\$1,142,197	\$1,120,152

<FN>

Amounts as of January 30, 1994 are unaudited. Amounts as of October 31, 1993 were obtained from the October 31, 1993 audited financial statements.

See accompanying notes to consolidated condensed financial statements.

APPLIED MATERIALS, INC.
CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)

(In thousands)	Three Months Ended	
	Jan. 30, 1994	Jan. 31, 1993
Cash from operating activities:		
Net income	\$44,391	\$14,686
Adjustments required to reconcile net income to net cash flow used for operations:		
Cumulative effect of a change in accounting for income taxes	(7,000)	-
Depreciation and amortization	11,477	8,592
Equity in net loss of joint venture	2,051	-
Changes in assets and liabilities:		
Accounts receivable	(39,225)	9,745
Inventories	(24,991)	(13,968)
Other current assets	(68)	(2,906)
Other assets	2,683	291
Accounts payable and accrued expenses	(12,060)	(19,600)
Income taxes payable	2,887	(2,302)
Other long-term liabilities	3,871	425
Other, net	(119)	(343)
	(60,494)	(20,066)
Cash used for operations	(16,103)	(5,380)
Cash flows from investing activities:		
Capital expenditures	(24,065)	(14,523)
Disposition of capital equipment	3,118	159
Proceeds from short-term investments	45,574	8,200
Purchases of short-term investments	(26,737)	(30,020)
Cash used for investing	(2,110)	(36,184)
Cash flows from financing activities:		
Short-term borrowing, net	(6,100)	(2,012)
Long-term debt repayments	(593)	(892)
Sales (repurchases) of common stock, net	253	(77)
Cash used for financing	(6,440)	(2,981)
Effect of exchange rate changes on cash		
	(166)	(318)
Decrease in cash and cash equivalents	(24,819)	(44,863)
Cash and cash equivalents at beginning of period	119,597	159,453
Cash and cash equivalents at end of period	\$94,778	\$114,590

<FN>

Cash payments for interest were \$1,286 and \$1,364 for the three months ended January 30, 1994 and January 31, 1993, respectively. Cash payments for income taxes were \$19,631 and \$9,399 for the three months ended January 30, 1994 and January 31, 1993, respectively.

See accompanying notes to consolidated condensed financial statements.

APPLIED MATERIALS, INC.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)
THREE MONTHS ENDED JANUARY 30, 1994
(In thousands)

1) Basis of Presentation

In the opinion of management, the unaudited consolidated condensed interim financial statements included herein have been prepared on the same basis as the October 31, 1993 audited consolidated financial statements and include all adjustments, consisting of only normal recurring adjustments, necessary to fairly state the information set forth therein. Certain amounts in the consolidated condensed statement of cash flows for the quarter ended January 31, 1993 have been reclassified to conform with the current quarter's presentation.

2) Earnings Per Share

Earnings per share is computed on the basis of the weighted average number of common shares and common equivalent shares from dilutive stock options.

3) Inventories

Inventories are stated at the lower of cost or market, with cost determined on the basis of first-in, first-out (FIFO).

The components of inventories are as follows:

	January 30, 1994	October 31, 1993
Customer service spares	\$47,506	\$45,584
Systems raw materials	35,746	32,294
Work-in-process	70,011	57,526
Finished goods	24,329	19,193
	\$177,592	\$154,597

4) Income Taxes

Effective November 1, 1993, the Company adopted the provisions of Statement of Financial Accounting Standards No. 109 (SFAS 109), "Accounting for Income Taxes." The Company has adopted SFAS 109 prospectively.

The adoption of SFAS 109 changes the Company's method of accounting for income taxes from the deferred method, pursuant to APB 11, to an asset and liability approach. Under APB 11, deferred taxes are recognized for income and expense items that are reported in different years for financial reporting purposes and income tax purposes. Under the asset and liability approach of SFAS 109, deferred tax assets and liabilities are recognized for the future consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their existing tax bases.

The cumulative effect of adopting SFAS 109 resulted in a benefit of \$7,000, or \$0.08 per share, and is reported separately in the Consolidated Condensed Statement of Operations for the quarter ended January 30, 1994.

Deferred tax assets (liabilities) at November 1, 1993 relate to the following:

Deferred tax assets:

Financial accruals not currently tax deductible:	
Inventory	\$ 13,454
Warranty and installation	21,022
Other	19,458
States income taxes	8,135
Other	4,344
Total deferred tax assets	66,413

Deferred tax liabilities:

Depreciation and other	(7,193)
Net deferred tax assets	\$ 59,220

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS

During the first quarter of fiscal 1994 Applied Materials, Inc. reported record net sales of \$340.4 million, up 57.9 percent from first quarter fiscal 1993 sales of \$215.6 million. Worldwide new order levels of \$438.2 million, including a large order from Hyundai Electronics Ind. Co., Ltd., were received during the quarter, an increase of 89.7 percent from first quarter fiscal 1993 new orders of \$231.0 million. The record net sales and orders were the result of customers investing in semiconductor manufacturing equipment in order to increase manufacturing capacity to meet increasing worldwide demand for advanced logic, microprocessor and memory devices. Backlog at January 30, 1994 was \$458.2 million, up from \$365.8 million at the end of fiscal year 1993.

Results of Operations

The Company's worldwide net sales growth for the quarter ended January 30, 1994 can be attributed primarily to increased unit sales of the Company's single-wafer, multi-chamber systems. Compared with the first quarter of fiscal 1993, Physical Vapor Deposition (PVD), Metal Chemical Vapor Deposition (MCVD), Etch and Ion Implantation sales were all up significantly. Regionally, 57 percent of the Company's net sales for the first quarter of fiscal 1994 were to customers located outside North America compared to 63 percent in the fourth quarter of fiscal 1993 and 55 percent in the comparable 1993 period. While net sales and orders by product and region for the first quarter of fiscal 1994 continue at high levels compared to the prior quarter or prior year comparable quarter, the Company remains cautious about the strength and timing of the Japanese and European economic recoveries, and anticipates that the current high order growth rates from that quarter's prior year comparable quarter will moderate sometime during fiscal 1994. The Company believes the first quarter of fiscal 1994 ratio of bookings to net sales was unusually high, driven by the \$80 million order from Hyundai Electronics Ind. Co., Ltd. The Company also believes this unusually high bookings to net sales ratio will decline during fiscal 1994.

Gross margin as a percent of sales was 45.8 percent for the first quarter of fiscal 1994, an improvement from the 45.1 percent and 42.5 percent gross margins reported in the fourth and first quarters of fiscal 1993, respectively. The continued improvement in gross margin percentage primarily reflects economies of scale in manufacturing and service and support operations as net sales have reached record levels. While the Company may see some continued benefit from economies of scale, past margin trends are not necessarily indicative of future margin performance.

Operating expenses as a percentage of sales were 27.5 percent for the first quarter of fiscal 1994, relatively flat compared with the fourth quarter of fiscal 1993 rate of 27.3 percent, but down from 31.5 percent for the comparable prior year period. The improvement demonstrates the Company's intent to hold the operating expense growth rate below current net sales growth rates. There can be no assurance that the Company will be successful in maintaining or improving future operating expenses as a percentage of net sales.

The Company's effective tax rate for the first quarter of fiscal 1994 was 35 percent, up from 33 percent in fiscal 1993. This increase is due to recently enacted U.S. tax legislation as well as variations in the Company's worldwide income mix and foreign taxes. Management anticipates the 35 percent effective tax rate will continue through fiscal 1994.

Income before the cumulative effect of an accounting change rose to \$37.4 million, or 11.0 percent of net sales, compared to net income of \$34.5 million, or 10.5 percent of net sales, in the fourth quarter of fiscal 1993, and net income of \$14.7 million, or 6.8 percent of net sales, in the first quarter of fiscal 1993.

Net income for the first quarter of fiscal 1994 of \$44.4 million includes the favorable impact of an accounting change of \$7.0 million, or \$0.08 per share, from the cumulative effect of the adoption of Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes" (SFAS 109). The Company adopted SFAS 109 prospectively and the cumulative accounting change is reported separately in the Consolidated Condensed Statement of Operations.

The Company's future operating results may be affected by inherent uncertainties characteristic of the worldwide semiconductor equipment industry. Such uncertainties include, but are not limited to, the development of new technologies, the anticipated transition to a new generation of microprocessors (i.e. from the Intel 486 to Pentium and Power PC microprocessors), competitive pricing pressures, global economic conditions, and the availability of needed components. Accordingly, recent historical operating results should be only one factor in evaluating the future financial performance of the Company.

Financial Condition, Liquidity and Capital Resources

At January 30, 1994, total current assets exceeded total current liabilities by 2.2 times, compared to 2.0 at October 31, 1993. During the first quarter of fiscal 1994 the Company's cash, cash equivalents and short-term investments declined \$43.7 million. Cash used for operations since October 31, 1993 totaled \$16.1 million, resulting primarily from increased inventory and accounts receivable levels and paydowns of accounts payable and accrued expenses. The increase in accounts receivable was due mainly to increased net sales over the prior quarter. Other uses of cash include investments in facilities and capital equipment of \$24.1 million and borrowing reductions of \$6.7 million. Capital expenditures are expected to be approximately \$130 million for fiscal year 1994. This amount includes funds for the continuation and/or completion of facilities expansion, investments in demonstration and test equipment, information systems and other capital expenditures.

At January 30, 1994 the Company's principal sources of liquidity consisted of \$222.5 million of cash and short-term investments and \$127.7 million in available U.S. and foreign credit facilities. The Company's liquidity is affected by many factors, some based on the typical on-going operations of the business and others related to the uncertainties of the industry and global economies. Although the Company's cash requirements will fluctuate based on the timing and extent of these factors, management believes that cash generated from operations, together with the liquidity provided by existing cash balances and current borrowing arrangements, will be sufficient to support operations through fiscal year 1994.

PART II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

No reports on Form 8-K were filed by the Company during the quarter ended January 30, 1994.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

APPLIED MATERIALS, INC.

February 28, 1994

By: ___\s\ Gerald .F.Taylor_____

Gerald F. Taylor
Senior Vice President and
Chief Financial Officer
(Principal Financial and
Accounting Officer)