## NEWS RELEASE

## APPLIED MATERIALS ANNOUNCES THIRD QUARTER RESULTS

- Q3 orders of $\$ 2.89$ billion up $17 \%$ year over year, with record Silicon Systems orders
- Q3 net sales of $\$ 2.49$ billion up 10\% year over year led by growth in Silicon Systems and Services
- Q3 non-GAAP adjusted EPS of $\$ 0.33$ up $18 \%$ year over year; GAAP EPS of $\$ 0.27$ up $13 \%$ year over year

SANTA CLARA, Calif., Aug. 13, 2015 - Applied Materials, Inc. (NASDAQ:AMAT), the global leader in materials engineering solutions for the semiconductor, display and solar industries, today reported results for its third quarter ended July 26, 2015.

Third quarter orders were $\$ 2.89$ billion, up 15 percent sequentially and up 17 percent year over year. Net sales were $\$ 2.49$ billion, up 2 percent sequentially and up 10 percent year over year.

On a non-GAAP adjusted basis, the company reported gross margin of 43.9 percent, operating margin of 20.8 percent, and net income of $\$ 410$ million or $\$ 0.33$ per diluted share. The company recorded GAAP gross margin of 40.9 percent, operating margin of 15.9 percent, and net income of $\$ 329$ million or $\$ 0.27$ per diluted share. The GAAP results included the effect of cost reduction actions in the solar business consisting of $\$ 34$ million of inventory charges and $\$ 17$ million of restructuring and asset impairment charges.

The company generated $\$ 334$ million in cash from operations, paid dividends of $\$ 123$ million and used $\$ 625$ million to repurchase 32 million shares of common stock.
"Applied is focused on profitable growth and the results show in our third-quarter performance when we delivered our highest ever 300 mm semiconductor equipment orders and record revenue in services," said Gary Dickerson, president and CEO. "Our highly differentiated materials engineering products help customers accelerate major technology inflections including 3D NAND, and this quarter we generated the highest flash memory orders in our history."

## Quarterly Results Summary

|  | Q3 FY2015 | Q2 FY2015 | Q3 FY2014 | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \hline \text { Q3 FY2015 } \\ \text { vs. } \\ \text { Q2 FY2015 } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { Q3 FY2015 } \\ & \text { vs. } \\ & \text { Q3 FY2014 } \\ & \hline \end{aligned}$ |
|  | (In millions, except per share amounts and percentages) |  |  |  |  |
| New orders | \$2,892 | \$2,515 | \$2,479 | 15\% | 17\% |
| Net sales | \$2,490 | \$2,442 | \$2,265 | 2\% | 10\% |
| Gross margin | 40.9\% | 41.6\% | 43.8\% | (0.7) points | (2.9) points |
| Operating margin | 15.9\% | 17.0\% | 17.3\% | (1.1) points | (1.4) points |
| Net income | \$329 | \$364 | \$301 | (10)\% | 9\% |
| Diluted earnings per share (EPS) | \$0.27 | \$0.29 | \$0.24 | (7)\% | 13\% |


| Non-GAAP Adjusted Results | Q3 FY2015 | Q2 FY2015 | Q3 FY2014 | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{gathered} \hline \text { Q3 FY2015 } \\ \text { vs. } \\ \text { Q2 FY2015 } \end{gathered}$ | $\begin{gathered} \hline \text { Q3 FY2015 } \\ \text { vs. } \\ \text { Q3 FY2014 } \\ \hline \end{gathered}$ |
| (In millions, except per share amounts and percentages) |  |  |  |  |  |
| Non-GAAP adjusted gross margin | 43.9\% | 43.2\% | 45.5\% | 0.7 points | (1.6) points |
| Non-GAAP adjusted operating margin | 20.8\% | 19.5\% | 21.1\% | 1.3 points | (0.3) points |
| Non-GAAP adjusted net income | \$410 | \$362 | \$349 | 13\% | 17\% |
| Non-GAAP adjusted diluted EPS | \$0.33 | \$0.29 | \$0.28 | 14\% | 18\% |

Applied's non-GAAP adjusted results exclude the impact of the following, where applicable: certain items related to mergers and acquisitions; restructuring charges and any associated adjustments; impairments of assets, or investments; gain or loss on sale of strategic investments; and certain discrete adjustments and tax items. A reconciliation of the GAAP and non-GAAP adjusted results is provided in the financial tables included in this release. See also "Use of Non-GAAP Adjusted Financial Measures" section.

## Business Outlook

For the fourth quarter of fiscal 2015, Applied expects net sales to be in the range of flat to down 7 percent from the previous quarter, and non-GAAP adjusted diluted EPS is expected to be in the range of $\$ 0.27$ to $\$ 0.31$.
This outlook excludes known charges related to completed acquisitions of $\$ 0.04$ per share and does not exclude other non-GAAP adjustments that may arise subsequent to this release.

## Third Quarter Reportable Segment Information

## Silicon Systems Group

| New orders | \$ | 2,007 | \$ | 1,704 | \$ | 1,565 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foundry |  | 32\% |  | 36\% |  | 50\% |
| DRAM |  | 18\% |  | 31\% |  | 14\% |
| Flash |  | 39\% |  | 21\% |  | 22\% |
| Logic and other |  | 11\% |  | 12\% |  | 14\% |
| Net sales |  | 1,635 |  | 1,560 |  | 1,476 |
| Operating income |  | 411 |  | 374 |  | 381 |
| Operating margin |  | 25.1\% |  | 24.0\% |  | 25.8\% |
| Non-GAAP Adjusted Results |  |  |  |  |  |  |
| Non-GAAP adjusted operating income | \$ | 455 | \$ | 418 | \$ | 423 |
| Non-GAAP adjusted operating margin |  | 27.8\% |  | 26.8\% |  | 28.7\% |

## Applied Global Services

New orders
Net sales
Operating income
Operating margin
Non-GAAP Adjusted Results
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin

|  | FY2015 |  | Y2015 |  | Y2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions, except percentages) |  |  |  |  |  |
| \$ | 561 | \$ | 641 | \$ | 552 |
|  | 665 |  | 646 |  | 567 |
|  | 170 |  | 170 |  | 154 |
|  | 25.6\% |  | 26.3\% |  | 27.2 |
| \$ | 173 | \$ | 170 | \$ | 154 |
|  | 26.0\% |  | 26.3\% |  | 27.2 |


|  | Y2015 |  | Y2015 |  | FY2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions, except percentages) |  |  |  |  |  |
| \$ | 295 | S | 120 | \$ | 296 |
|  | 151 |  | 163 |  | 119 |
|  | 25 |  | 40 |  | 25 |
|  | 16.6\% |  | 24.5\% |  | 21.0\% |
| \$ | 26 | \$ | 40 | \$ | 26 |
|  | 17.2\% |  | 24.5\% |  | $21.8 \%$ |


|  | Q3 FY2015 |  | FY2015 |  | FY2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In millions, except percentages) |  |  |  |  |
| \$ | 29 | \$ | 50 | \$ | 66 |
|  | 39 |  | 73 |  | 103 |
|  | (52) |  | (5) |  | 24 |
|  | (133.3)\% |  | (6.8)\% |  | 23.3\% |
| \$ | (2) | \$ | (4) | \$ | 25 |
|  | (5.1)\% |  | (5.5)\% |  | 24.3 |

## Backlog Information

Applied's backlog grew 11 percent sequentially to $\$ 3.10$ billion and included negative adjustments of $\$ 84$ million, primarily consisting of order cancellations from a foundry customer. Backlog composition by reportable segment was as follows:

Silicon Systems Group $\quad$ 57\%
Applied Global Services 22\%
Display $\quad 17 \%$
Energy and Environmental Solutions $4 \%$

## Use of Non-GAAP Adjusted Financial Measures

Management uses non-GAAP adjusted results to evaluate the company's operating and financial performance in light of business objectives and for planning purposes. These measures are not in accordance with GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. Applied believes these measures enhance investors' ability to review the company's business from the same perspective as the company's management and facilitate comparisons of this period's results with prior periods. The presentation of this additional information should not be considered a substitute for results prepared in accordance with GAAP.

## Webcast Information

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast will be available at www.appliedmaterials.com. A replay will be available on the website beginning at 5:00 p.m. Pacific Time today.

## Forward-Looking Statements

This press release contains forward-looking statements, including those regarding anticipated growth and trends in our businesses and markets, industry outlooks, technology transitions, our financial performance and market share positions, our business outlook for the fourth quarter of fiscal 2015, and other statements that are not historical facts. These statements and their underlying assumptions are subject to risks and uncertainties and are not guarantees of future performance. Factors that could cause actual results to differ materially from those expressed or implied by such statements include, without limitation: the level of demand for our products; global economic and industry conditions; consumer demand for electronic products; the demand for semiconductors; customers’ technology and capacity requirements; the introduction of new and innovative technologies, and the timing of technology transitions; our ability to develop, deliver and support new products and technologies; the concentrated nature of our customer base; our ability to expand our current markets, increase market share and develop new markets; market acceptance of existing and newly developed products; our ability to obtain and protect intellectual property rights in key technologies; our ability to achieve the objectives of operational and strategic initiatives, align our resources and cost structure with business conditions, and attract, motivate and retain key employees; the variability of operating expenses and results among products and segments, and our ability to accurately forecast future results, market conditions, customer requirements and business needs; and other risks and uncertainties described in our SEC filings, including our most recent Forms 10-Q and 8-K. All forward-looking statements are based on management's current estimates, projections and assumptions, and we assume no obligation to update them.

## About Applied Materials

Applied Materials, Inc. (Nasdaq:AMAT) is the global leader in materials engineering solutions for the semiconductor, flat panel display and solar photovoltaic industries. Our technologies help make innovations like smartphones, flat screen TVs and solar panels more affordable and accessible to consumers and businesses around the world. Learn more at www.appliedmaterials.com.

## Contact:

Kevin Winston (editorial/media) 408.235.4498
Michael Sullivan (financial community) 408.986.7977

## APPLIED MATERIALS, INC.

UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS
(In millions, except per share amounts)
Net sales
Cost of products sold
Gross profit
Operating expenses:
Research, development and engineering
Marketing and selling
General and administrative
Loss (gain) on derivatives associated with terminated business combination

Total operating expenses
Income from operations
Interest expense
Interest income and other income (loss), net
Income before income taxes
Provision for income taxes
Net income
Earnings per share:
Basic
Diluted
Weighted average number of shares:
Basic
Diluted

| Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { April 26, } \\ 2015, \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| \$ | 2,490 | \$ | 2,442 | \$ | 2,265 | \$ | 7,291 | \$ | 6,808 |
|  | 1,472 |  | 1,426 |  | 1,273 |  | 4,298 |  | 3,924 |
|  | 1,018 |  | 1,016 |  | 992 |  | 2,993 |  | 2,884 |
|  | 372 |  | 365 |  | 357 |  | 1,088 |  | 1,068 |
|  | 112 |  | 109 |  | 108 |  | 332 |  | 324 |
|  | 135 |  | 140 |  | 126 |  | 392 |  | 375 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 622 |  | 600 |  | 601 |  | 1,723 |  | 1,776 |
|  | 396 |  | 416 |  | 391 |  | 1,270 |  | 1,108 |
|  | 24 |  | 24 |  | 24 |  | 71 |  | 72 |
|  | 3 |  | (3) |  | 3 |  | 2 |  | 14 |
|  | 375 |  | 389 |  | 370 |  | 1,201 |  | 1,050 |
|  | 46 |  | 25 |  | 69 |  | 160 |  | 234 |
| \$ | 329 | \$ | 364 | \$ | 301 | \$ | 1,041 | \$ | 816 |
| \$ | 0.27 | \$ | 0.30 | \$ | 0.25 | \$ | 0.85 | \$ | 0.67 |
| \$ | 0.27 | \$ | 0.29 | \$ | 0.24 | \$ | 0.84 | \$ | 0.66 |


| 1,221 | 1,230 | 1,218 | 1,225 | 1,213 |
| :--- | :--- | :--- | :--- | :--- |
| 1,231 | 1,241 | 1,233 | 1,238 | 1,230 |

(In millions)
ASSETS
Current assets:
Cash and cash equivalents
Short-term investments
Accounts receivable, net
Inventories
Other current assets
Total current assets
Long-term investments
Property, plant and equipment, net
Goodwill
Purchased technology and other intangible assets, net
Deferred income taxes and other assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:
Accounts payable, notes payable and accrued expenses
Customer deposits and deferred revenue
Total current liabilities
Long-term debt
Other liabilities
Total liabilities
Total stockholders' equity
Total liabilities and stockholders’ equity

| July 26, 2015 |  | $\begin{gathered} \text { April 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { October 26, } \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,574 | \$ | 3,067 | \$ | 3,002 |
|  | 169 |  | 163 |  | 160 |
|  | 1,991 |  | 1,798 |  | 1,670 |
|  | 1,739 |  | 1,713 |  | 1,567 |
|  | 570 |  | 706 |  | 568 |
|  | 7,043 |  | 7,447 |  | 6,967 |
|  | 958 |  | 936 |  | 935 |
|  | 882 |  | 887 |  | 861 |
|  | 3,304 |  | 3,304 |  | 3,304 |
|  | 811 |  | 860 |  | 951 |
|  | 155 |  | 153 |  | 156 |
| \$ | 13,153 | \$ | 13,587 | \$ | 13,174 |


|  | 2,162 | \$ | 1,822 | \$ | 1,883 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 858 |  | 874 |  | 940 |
| $\$$ <br>  <br>  <br> - | 3,020 |  | 2,696 |  | 2,823 |
|  | 1,547 |  | 1,947 |  | 1,947 |
|  | 609 |  | 593 |  | 536 |
|  | 5,176 |  | 5,236 |  | 5,306 |
|  | 7,977 |  | 8,351 |  | 7,868 |
|  | \$ 13,153 \$ 13,587 \$ 13,174 |  |  |  |  |

## APPLIED MATERIALS, INC. <br> UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(In millions)
Cash flows from operating activities:
Net income
Adjustments required to reconcile net income to cash provided by operating activities:
Depreciation and amortization
Share-based compensation
Excess tax benefits from share-based compensation

Other
Net change in operating assets and liabilities
Cash provided by operating activities
Cash flows from investing activities:
Capital expenditures
Proceeds from sales and maturities of investments
Purchases of investments
Cash used in investing activities
Cash flows from financing activities:
Proceeds from common stock issuances and others, net
Common stock repurchases
Excess tax benefits from share-based compensation
Payments of dividends to stockholders
Cash used in financing activities
Effect of exchange rate changes on cash and cash equivalents
Increase (decrease) in cash and cash equivalents
Cash and cash equivalents - beginning of period
Cash and cash equivalents - end of period
Supplemental cash flow information:
Cash payments for income taxes
Cash refunds from income taxes
Cash payments for interest

| Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { July 26, } \\ & 2015, \end{aligned}$ |  | $\begin{gathered} \text { April 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| \$ | 329 | \$ | 364 | \$ | 301 | \$ | 1,041 | \$ | 816 |
|  | 93 |  | 90 |  | 93 |  | 275 |  | 281 |
|  | 46 |  | 47 |  | 44 |  | 141 |  | 132 |
|  | (3) |  | (12) |  | (1) |  | (54) |  | (26) |
|  | 61 |  | (8) |  | 49 |  | 89 |  | 70 |
|  | (192) |  | (183) |  | 98 |  | (800) |  | 120 |
|  | 334 |  | 298 |  | 584 |  | 692 |  | 1,393 |
|  | (51) |  | (64) |  | (65) |  | (164) |  | (178) |
|  | 583 |  | 177 |  | 181 |  | 900 |  | 702 |
|  | (616) |  | (203) |  | (308) |  | (960) |  | (632) |
|  | (84) |  | (90) |  | (192) |  | (224) |  | (108) |
|  | 1 |  | 42 |  | 1 |  | 43 |  | 67 |
|  | (625) |  | - |  | - |  | (625) |  | - |
|  | 3 |  | 12 |  | 1 |  | 54 |  | 26 |
|  | (123) |  | (123) |  | (121) |  | (368) |  | (363) |
|  | (744) |  | (69) |  | (119) |  | (896) |  | (270) |
|  | 1 |  | (1) |  | - |  | - |  | - |
|  | (493) |  | 138 |  | 273 |  | (428) |  | 1,015 |
|  | 3,067 |  | 2,929 |  | 2,453 |  | 3,002 |  | 1,711 |
| \$ | 2,574 | \$ | 3,067 | \$ | 2,726 | \$ | 2,574 | \$ | 2,726 |
| \$ | 51 | \$ | 118 | \$ | 49 | \$ | 258 | \$ | 108 |
| \$ | 5 | \$ | 2 | \$ | 21 | \$ | 10 | \$ | 33 |
| \$ | 39 | \$ | 7 | \$ | 39 | \$ | 85 | \$ | 85 |

## APPLIED MATERIALS, INC.

## UNAUDITED SUPPLEMENTAL INFORMATION

## Corporate Unallocated Expenses

(In millions)
Share-based compensation
Certain items associated with terminated business combination

| Q3 FY2015 |  | Q2 FY2015 |  | Q3 FY2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 46 | \$ | 47 | \$ | 44 |
|  | 1 |  | 29 |  | 23 |
|  | 3 |  | (14) |  | 10 |
|  | 108 |  | 101 |  | 116 |
| \$ | 158 | \$ | 163 | \$ | 193 |

## Additional Information



## APPLIED MATERIALS, INC.

## UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

## (In millions, except percentages)

Non-GAAP Adjusted Gross Profit
Reported gross profit - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Inventory charges related to restructuring ${ }^{3}$
Acquisition integration costs
Non-GAAP adjusted gross profit
Non-GAAP adjusted gross margin
Non-GAAP Adjusted Operating Income
Reported operating income - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs

| Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{aligned} & \text { April 26, } \\ & 2015, \end{aligned}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| \$ | 1,018 | \$ | 1,016 | \$ | 992 | \$ | 2,993 | \$ | 2,884 |
|  | 41 |  | 39 |  | 38 |  | 120 |  | 116 |
|  | 34 |  | - |  | - |  | 34 |  | - |
|  | - |  | - |  | - |  | - |  | 1 |
| \$ | 1,093 | \$ | 1,055 | \$ | 1,030 | \$ | 3,147 | \$ | 3,001 |
|  | 43.9\% |  | 43.2\% |  | 45.5\% |  | 43.2\% |  | 44.1\% |
| \$ | 396 | \$ | 416 | \$ | 391 | \$ | 1,270 | \$ | 1,108 |
|  | 47 |  | 45 |  | 44 |  | 138 |  | 135 |
|  | 1 |  | - |  | 9 |  | 2 |  | 30 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 1 |  | 29 |  | 23 |  | 50 |  | 50 |
|  | 50 |  | - |  | - |  | 50 |  | 7 |
|  | 19 |  | - |  | - |  | 19 |  | - |
| \$ | 517 | \$ | 476 | \$ | 477 | \$ | 1,440 | \$ | 1,339 |
|  | 20.8\% |  | 19.5\% |  | 21.1\% |  | 19.8\% |  | 19.7\% |
| \$ | 329 | \$ | 364 | \$ | 301 | \$ | 1,041 | \$ | 816 |
|  | 47 |  | 45 |  | 44 |  | 138 |  | 135 |
|  | 1 |  | - |  | 9 |  | 2 |  | 30 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 1 |  | 29 |  | 23 |  | 50 |  | 50 |
|  | 50 |  | - |  | - |  | 50 |  | 7 |
|  | (1) |  | 6 |  | (1) |  | 6 |  | (4) |
|  | 19 |  | - |  | - |  | 19 |  | - |
|  | (21) |  | (54) |  | (19) |  | (92) |  | (22) |
|  | (18) |  | (14) |  | (18) |  | (15) |  | (45) |
| \$ | 410 | \$ | 362 | \$ | 349 | \$ | 1,110 | \$ | 976 |

Loss (gain) on derivatives associated with terminated business combination, net

| Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { April 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| \$ | 1,018 | \$ | 1,016 | \$ | 992 | \$ | 2,993 | \$ | 2,884 |
|  | 41 |  | 39 |  | 38 |  | 120 |  | 116 |
|  | 34 |  | - |  | - |  | 34 |  | - |
|  | - |  | - |  | - |  | - |  | 1 |
| \$ | 1,093 | \$ | 1,055 | \$ | 1,030 | \$ | 3,147 | \$ | 3,001 |
|  | 43.9\% |  | 43.2\% |  | 45.5\% |  | 43.2\% |  | 44.1\% |
| \$ | 396 | \$ | 416 | \$ | 391 | \$ | 1,270 | \$ | 1,108 |
|  | 47 |  | 45 |  | 44 |  | 138 |  | 135 |
|  | 1 |  | - |  | 9 |  | 2 |  | 30 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 1 |  | 29 |  | 23 |  | 50 |  | 50 |
|  | 50 |  | - |  | - |  | 50 |  | 7 |
|  | 19 |  | - |  | - |  | 19 |  | - |
| \$ | 517 | \$ | 476 | \$ | 477 | \$ | 1,440 | \$ | 1,339 |
|  | 20.8\% |  | 19.5\% |  | 21.1\% |  | 19.8\% |  | 19.7\% |
| \$ | 329 | \$ | 364 | \$ | 301 | \$ | 1,041 | \$ | 816 |
|  | 47 |  | 45 |  | 44 |  | 138 |  | 135 |
|  | 1 |  | - |  | 9 |  | 2 |  | 30 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 1 |  | 29 |  | 23 |  | 50 |  | 50 |
|  | 50 |  | - |  | - |  | 50 |  | 7 |
|  | (1) |  | 6 |  | (1) |  | 6 |  | (4) |
|  | 19 |  | - |  | - |  | 19 |  | - |
|  | (21) |  | (54) |  | (19) |  | (92) |  | (22) |
|  | (18) |  | (14) |  | (18) |  | (15) |  | (45) |
| \$ | 410 | \$ | 362 | \$ | 349 | \$ | 1,110 | \$ | 976 |

Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin
Non-GAAP Adjusted Net Income
Reported net income - GAAP basis ${ }^{6}$
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs
Loss (gain) on derivatives associated with terminated business combination, net

| Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { April 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| \$ | 1,018 | \$ | 1,016 | \$ | 992 | \$ | 2,993 | \$ | 2,884 |
|  | 41 |  | 39 |  | 38 |  | 120 |  | 116 |
|  | 34 |  | - |  | - |  | 34 |  | - |
|  | - |  | - |  | - |  | - |  | 1 |
| \$ | 1,093 | \$ | 1,055 | \$ | 1,030 | \$ | 3,147 | \$ | 3,001 |
|  | 43.9\% |  | 43.2\% |  | 45.5\% |  | 43.2\% |  | 44.1\% |
| \$ | 396 | \$ | 416 | \$ | 391 | \$ | 1,270 | \$ | 1,108 |
|  | 47 |  | 45 |  | 44 |  | 138 |  | 135 |
|  | 1 |  | - |  | 9 |  | 2 |  | 30 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 1 |  | 29 |  | 23 |  | 50 |  | 50 |
|  | 50 |  | - |  | - |  | 50 |  | 7 |
|  | 19 |  | - |  | - |  | 19 |  | - |
| \$ | 517 | \$ | 476 | \$ | 477 | \$ | 1,440 | \$ | 1,339 |
|  | 20.8\% |  | 19.5\% |  | 21.1\% |  | 19.8\% |  | 19.7\% |
| \$ | 329 | \$ | 364 | \$ | 301 | \$ | 1,041 | \$ | 816 |
|  | 47 |  | 45 |  | 44 |  | 138 |  | 135 |
|  | 1 |  | - |  | 9 |  | 2 |  | 30 |
|  | 3 |  | (14) |  | 10 |  | (89) |  | 9 |
|  | 1 |  | 29 |  | 23 |  | 50 |  | 50 |
|  | 50 |  | - |  | - |  | 50 |  | 7 |
|  | (1) |  | 6 |  | (1) |  | 6 |  | (4) |
|  | 19 |  | - |  | - |  | 19 |  | - |
|  | (21) |  | (54) |  | (19) |  | (92) |  | (22) |
|  | (18) |  | (14) |  | (18) |  | (15) |  | (45) |
| \$ | 410 | \$ | 362 | \$ | 349 | \$ | 1,110 | \$ | 976 |

Certain items associated with terminated business combination ${ }^{2}$
Restructuring, inventory charges and asset impairments ${ }^{3,4}$
Impairment (gain on sale) of strategic investments, net
Foreign exchange loss due to functional currency change ${ }^{5}$
Reinstatement of federal R\&D tax credit, resolution of prior years' income tax filings and other tax items ${ }^{6}$

Income tax effect of non-GAAP adjustments
Non-GAAP adjusted net income

1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.
2 These items are incremental charges related to the terminated business combination agreement with Tokyo Electron Limited, consisting of acquisition-related and integration planning costs.

3 Results for the three and nine months ended July 26, 2015 primarily included $\$ 34$ million of inventory charges and $\$ 17$ million of restructuring charges and asset impairments related to cost reductions in the solar business.

4 Results for the nine months ended July 27, 2014 included a $\$ 7$ million of employee-related costs related to the restructuring program announced on October 3, 2012.

5 Results for the three and nine months ended July 26, 2015 included a $\$ 19$ million foreign exchange loss due to an immaterial correction of an error related to functional currency change.

6 Amounts for the three months ended April 26, 2015 and nine months ended July 26, 2015 included an adjustment to decrease the provision for income taxes by $\$ 39$ million and $\$ 35$ million, respectively, with a corresponding increase in net income, resulting in an increase in diluted earnings per share of $\$ 0.03$. The adjustment was excluded in Applied's non-GAAP adjusted results and was made primarily to correct an error in the recognition of cost of sales in the U.S. related to intercompany sales, which resulted in overstating profitability in the U.S. and the provision for income taxes in immaterial amounts in each year since fiscal 2010.

## APPLIED MATERIALS, INC.

UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

| (In millions except per share amounts) | Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { April 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| Non-GAAP Adjusted Earnings Per Diluted Share |  |  |  |  |  |  |  |  |  |  |
| Reported earnings per diluted share - GAAP basis ${ }^{1}$ | \$ | 0.27 | \$ | 0.29 | \$ | 0.24 | \$ | 0.84 | \$ | 0.66 |
| Certain items associated with acquisitions |  | 0.03 |  | 0.03 |  | 0.03 |  | 0.10 |  | 0.09 |
| Acquisition integration costs |  | - |  | - |  | 0.01 |  | - |  | 0.02 |
| Certain items associated with terminated business combination |  | - |  | 0.02 |  | 0.02 |  | 0.03 |  | 0.04 |
| Gain on derivative associated with terminated business combination, net |  | - |  | (0.01) |  | - |  | (0.05) |  | - |
| Restructuring, inventory charges and asset impairments |  | 0.03 |  | - |  | - |  | 0.03 |  | - |
| Reinstatement of federal R\&D tax credit, resolution of prior years' income tax filings and other tax items ${ }^{1}$ |  | (0.02) |  | (0.04) |  | (0.02) |  | (0.07) |  | (0.02) |
| Foreign exchange loss due to functional currency change |  | 0.02 |  | - |  | - |  | 0.02 |  | - |
| Non-GAAP adjusted earnings per diluted share | \$ | 0.33 | \$ | 0.29 | \$ | 0.28 | \$ | 0.90 | \$ | 0.79 |
| Weighted average number of diluted shares |  | 1,231 |  | 1,241 |  | 1,233 |  | 1,238 |  | 1,230 |

1 Amounts for the three months ended April 26, 2015 and nine months ended July 26, 2015 included an adjustment to decrease the provision for income taxes by $\$ 39$ million and $\$ 35$ million, respectively, with a corresponding increase in net income, resulting in an increase in diluted earnings per share of $\$ 0.03$. The adjustment was excluded in Applied's non-GAAP adjusted results and was made primarily to correct an error in the recognition of cost of sales in the U.S. related to intercompany sales, which resulted in overstating profitability in the U.S. and the provision for income taxes in immaterial amounts in each year since fiscal 2010.

## APPLIED MATERIALS, INC.

 UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS(In millions, except percentages)
SSG Non-GAAP Adjusted Operating Income
Reported operating income - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin
AGS Non-GAAP Adjusted Operating Income
Reported operating income - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Inventory charges related to restructuring ${ }^{2}$
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin

| Three Months Ended |  |  |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { July 26, } \\ & 2015, \end{aligned}$ |  | $\begin{gathered} \text { April 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 26, } \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { July 27, } \\ 2014 \end{gathered}$ |  |
| \$ | 411 | \$ | 374 | \$ | 381 | \$ | 1,092 | \$ | 1,086 |
|  | 44 |  | 44 |  | 42 |  | 131 |  | 126 |
|  | - |  | - |  | - |  | - |  | 1 |
| \$ | 455 | \$ | 418 | \$ | 423 | \$ | 1,223 | \$ | 1,213 |
|  | 27.8 \% |  | 26.8 \% |  | 28.7\% |  | 26.4 \% |  | 26.7\% |
| \$ | 170 | \$ | 170 | \$ | 154 | \$ | 493 | \$ | 427 |
|  | - |  | - |  | - |  | 1 |  | 3 |
|  | 3 |  | - |  | - |  | 3 |  | - |
| \$ | 173 | \$ | 170 | \$ | 154 | \$ | 497 | \$ | 430 |
|  | 26.0 \% |  | 26.3 \% |  | 27.2\% |  | 26.2 \% |  | 26.7\% |
| \$ | 25 | \$ | 40 | \$ | 25 | \$ | 137 | \$ | 77 |
|  | 1 |  | - |  | 1 |  | 2 |  | 2 |
| \$ | 26 | \$ | 40 | \$ | 26 | \$ | 139 | \$ | 79 |
|  | 17.2 \% |  | 24.5 \% |  | 21.8\% |  | 23.6 \% |  | 18.6\% |

EES Non-GAAP Adjusted Operating Income (Loss)
Reported operating income (loss) - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Restructuring, inventory charges and asset impairments ${ }^{2}$
Non-GAAP adjusted operating income (loss)
Non-GAAP adjusted operating margin

| \$ | (52) | \$ | (5) | \$ | 24 | \$ | (61) | \$ | 18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 |  | 1 |  | 1 |  | 4 |  | 4 |
|  | 48 |  | - |  | - |  | 48 |  |  |
| \$ | (2) | \$ | (4) | \$ | 25 | \$ | (9) | \$ | 22 |
|  | (5.1)\% |  | 5.5)\% |  | 24.3\% |  | (5.4)\% |  | 9.5\% |

1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.
2 Results for the three and nine months ended July 26, 2015 included a $\$ 34$ million of inventory charges and $\$ 17$ million of restructuring charges and asset impairments related to cost reductions in the solar business.

## APPLIED MATERIALS, INC.

UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED OPERATING EXPENSES

| (In millions) | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 26, 2015 |  | April 26, 2015 |  |
| Operating expenses - GAAP basis | \$ | 622 | \$ | 600 |
| Gain (loss) on derivative associated with terminated business combination, net |  | (3) |  | 14 |
| Restructuring charges and asset impairments |  | (16) |  |  |
| Certain items associated with acquisitions |  | (6) |  | (6) |
| Acquisition integration costs |  | (1) |  | - |
| Certain items associated with terminated business combination |  | (1) |  | (29) |
| Foreign exchange loss due to functional currency change |  | (19) |  | - |
| Non-GAAP adjusted operating expenses | \$ | 576 | \$ | 579 |

## UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED EFFECTIVE INCOME TAX RATE

| (In millions, except percentages) | Three Months Ended July 26, 2015 |  |
| :---: | :---: | :---: |
| Provision for income taxes - GAAP basis (a) | \$ | 46 |
| Reinstatement of federal R\&D tax credit, resolutions of prior years' income tax filings and other tax items |  | 21 |
| Income tax effect of non-GAAP adjustments |  | 18 |
| Non-GAAP adjusted provision for income taxes (b) | \$ | 85 |
| Income before income taxes - GAAP basis (c) | \$ | 375 |
| Certain items associated with acquisitions |  | 47 |
| Restructuring, inventory charges and asset impairments |  | 50 |
| Acquisition integration costs |  | 1 |
| Loss on derivative associated with terminated business combination |  | 3 |
| Certain items associated with terminated business combination |  | 1 |
| Gain on strategic investments, net |  | (1) |
| Foreign exchange loss due to functional currency change |  | 19 |
| Non-GAAP adjusted income before income taxes (d) | \$ | 495 |
| Effective income tax rate - GAAP basis (a/c) |  | 12.3\% |
| Non-GAAP adjusted effective income tax rate (b/d) |  | 17.2\% |

